

## Decision Making

Cost-benefit analysis. Compare the pros and cons of making the change and not making it.  
What does the status quo offer you? How does it limit you? What appeals about the change? What scares you?

	pros or benefits	cons
Making the change	<p>I think it'll be better</p> <p>I've thought about it for a long time</p> <p>A few friends have done so well with it</p>	<p>change is hard</p> <p>I'm scared</p> <p>what will my friends think or say?</p> <p>I don't know how</p>
Not changing	<p>No worry about failing</p> <p>I mostly know how to manage this way</p> <p>Can keep doing what I've always done</p>	<p>Current status is unsatisfying</p> <p>Sometimes I'm embarrassed</p> <p>I'll wonder if I could have</p>

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	pros or benefits	cons
Choice A job option 1	Love the boss Good lunch options nearby Have my own office	Long hours
Choice B job option 2	shorter commute working with friend good company mission	Lower pay to start Not confident about skills